



KEY:
 Most Referrals Given =green
 Most Referrals Received = yellow
 Least Referrals Given =RED
 Least Referrals Received =pink
 Social No Referrals Given+ Blue

ATTENDANCE: A = MEMBER DID NOT CALL = \$5 FINE!

e-mail any changes to: mike@lajollatermite.com

SDRI Members	Business Description	Joined	Jul-07										Aug-07										Sep-07						3rd Quarter		YT			
			7/4		7/12		7/19		7/26				8/2		8/9		8/16		8/23		8/30		9/6		9/13		9/20		9/27			G	R	G
			G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R	G	R		G	R	G
1	Aghaloo, Javad	Dentist				3												A	1			A	2	A	1	1	1		1	1	12	7		
2	Althouse, Adam	RBS Lynk Credit Card Processing	Mar-06		1	2	1		A			1	1	E						1	1	2	1		3	1		1	2	8	10	39		
3	Appleton,Chris	Pop-A-Lock	Jan-00		1		1	1	E			5	2				2	3	2	2		2	1	4		2	1	4		23	10	43		
4	Aragon, Enrique	The Pit Stop Auto Repair				4	A	1	1	3		A	2	A			A		1	1		1	1	A		2	3	2	5	7	20	17		
5	Azarmi, Mike	Mobile Auto Detailing				13			21	20		19		11			4	19		21			15	4	18		5		20	8	182	32		
6	Barber, Brian	Coldwell Banker Realtor			A	1	3		1	2		1	1				3		4	1		4		E				2		19	4	68		
7	Barron, Tammy	Certified Court Reporting			1				4	1		1	1		1		1					1	4	2		E	1	1	2	11	10	27		
8	Bidaurreta, Luke	Lasndscaping & Gardening	Sep-07																						2			1		1	2	1	1	
9	Bedoya, Jose	Tree Trimming				3	A		2	1		1	1				5	4				A	1	A	2	1	3	A	2	9	17	26		
10	Boeker, Ann	Direct Marketing	Oct-00		E		1	2	2			1	1		E		1	2	1	1		1					1			8	6	20		
11	Borseth, Steve	Home Loans			4	2	5		E	1		6	1	E			3		1			1	2			1	2		24	5	98			
12	Bradford, Fred	Employee-paid insurance benefits			7		7		7			6		E	1		6	1	9			E	7	2	4	1	6	1	59	6	150			
13	Burke, John	Criminal Defense	Sep-07																						1	1	1	1	1	2	1	2		
14	Bruntsch, Gary	Property Inspector					E	2				E		6		E			2				E		1	1	A		9	3	17			
15	Byer-Rios, Noreen	Counseling & Hypnotherapy	Jan-00		2		2		1			2	1				2	1	1			E	1	1	1	1		1		14	2	41		
16	Campos, Marissa	Mobile Fingerprinting			3		5					2	5				1	4	2	1						1	E		16	8	63			
17	Cazin, Kathy	Quick Books Pro Advisor	Mar-07		1	1	2					1	2				2	1	1	1		2	1				E		11	4	25			
18	Chu, Peter	Immigration Law			3				1			3	1				4					2	1	1			2	1	16	3	48			
19	Cohen, Michael	Insurance: Auto/Home/Bus			6	4	3	1	1			2	3				A	2	4	3		2	3	5	2	2	5	2	28	22	77			
20	Del Castillo, Charles	Pool Service/Repair	Sep-07																										0	0	0			
21	Far, Amir	Computer Repair			2	3		1	2	4		3	1				1	8	1	4		1	1	1	6	1	2	1	3	10	36	30		
22	Fast, Suellen	Childrens Books	May-07		3							1					1	1	1			2		A	1	1	1	1	2	10	4	12		
23	Feizi, Saeed	Cellular Phones & Pagers			3		E	2				A	1	A			1	2				E	1	2	1		E		8	5	35			
24	Finley, Clancy	Attorney, Estate Planning			5	2	2	1	1			2	1	1	1		3	3	2			E	1	1	1	1		2	20	9	57			
25	Gianturco, Judie	Promotional Products	Jan-99		A	1	E	1	4			E		1	1		1		1			E	E					1	7	4	37			
26	Gibson, Tom	Sports Entertainment	Feb-07		1	2			2	1					E							E	2				1		4	5	13			
27	Gillaspey, Nick	Attorney, Business Law	Jan-96		1	3		1	3	1		1		2			1	2				12	3	1	E	1	1	1	23	11	77			
28	Graham, Chuck	Sign Maker (Int. & Ext.)	Nov-98		E	2	4		1			2	1	2			4			1		2	1	2	1	4	2		17	12	80			
29	Guerra, James	General Contractor	Jun-05		3	2		2	2	1		1	2	1	E		6	2	2	3		2	1	E		1	E		17	14	47			
30	Hackley, Rick	Catering	Oct-01		2		A		3	1		1					1		1			1	1	1		2	A		12	2	36			
31	Hanson, Dave	Cabinets	Jul-07				1		A										1			A	1	2		2	1		6	2	6			
32	Hinson, Joel	Vehicle Security			4	4	1	1	1	1		4		1			2	2						4	2		1	5	2	21	14	53		
33	Jacobs, Zachary	Commercial Real Estate	Apr-02		3				1			1	A				1		1	1		A	1	1	1	1		1	1	9	4	23		
34	Jones, Burke	UPS Copy & Print Center			2	8	3	3	A	6		6	1	1			2	4	4	1		1	3	E	2		1	1	9	14	44	57		
35	Jones, Nicole	Massage Therapist			3	3	3	2	2	2		E	4	E	2		E			1		4	1	1	4	1	1	4	14	24	37			
36	Jucha, Peggy	Send Out Cards service	Mar-07		2		2	1	2	2		2		1	1		1		1	2		1		2			A	1	12	9	34			
37	Kitchen, David	Private Investigations	Jan-02		E	2	E		8	1		1	1	5	1		9			1		4	3	1	1	4	5	2	37	12	142			
38	Klug, Jean	Mobile Notary			2	1	1		1			1	1	2			2	1	2					1		1	1		14	3	37			
39	Kunz, Kevin	Professional Handyman			1	1	E		E			2	1	1				2		4		2	15	1		E	1	1	2	8	26	40		
40	Landry, Steve	Insurance, Life/Disability/Health			2	1		2	1			1					E	2	1			E		1			1	2	6	8	22			

41	Lawson, Mike	La Jolla Termite & Pest Control	May-05			6	3	4	3		4				4	1	2	1					3	2	1	1	2	1	3	1	3	24	21	77	
42	Lyons, Jason	Flooring				4	2	1		1						1	1	1					1				4	E			6	13	9	43	
43	Machcinski, Diane	Nutritionist				3	2	1		2	4					1	3	2	1		2		1			1	3	1	E		2	1	18	12	62
44	Malcolm, JoAnne	Appraisals	Jan-97			2		2	1	A					1	1				1	1	1			1	1		E		1		10	2	34	
45	Mancini, Amy	Paychex, Inc.				1				1					1	1									A	1			E	1		4	2	12	
46	Mandelberg, Alan	Commercial/Bus Lending	Jul-07																	1			1			1		1	1		4	1	4		
47	Mannino, Carmine	Alarm Security	Sep-07																												0	0	0		
48	Markham, Susan	Girl Friday Organizing Services				2		2	1	1					E	1				7			1			E	3	2				16	4	49	
49	Massey, Tony	Foreclosure Avoidance	Apr-94			2		2	2	1					1	1	E		E	1	1	2			2	2		E		2	2	15	6	49	
50	Maxwell, Diane	Executive Uniform Service	May-07			1	6		4	1	2									1					A	2			1	3	8	13	12		
51	McKeithan, Janie	Beauti Control	Mar-07				1	A	1	7	3				E		2			2	4	2	5		1	4	3	2	2	1	1	1	18	24	39
52	McKimmie, Jessica	Marketing	Mar-07			E					1				2	3	2	2				1	2			1					7	7	20		
53	McNelia, Ed	Communications Plus	Mar-07			1		E		1					1	4	1		E	1	3	2			2	1		2		2	14	7	28		
54	Medrano, Carolina	Residential: Cleaning				E	2		2	2	3									1	1	1	2			1		A	1		4	12	16		
55	Meredith, Don	1031 Exchange Properties				1		4		E						E						2			1	1	1	E	1	2	3	11	5	40	
56	Mitchell, Leonard	Automobile Broker				2	2		1	A	1				2				E	1	1	2	2		E	1	1	1			3	8	12	23	
57	Muell, Chuck	Electrical Contractor				E	3	E		3	3						2			2	5				4	6	2	4	2		A	3	13	26	36
58	Nemoy, Marshall	Certified Public Accountant				1		1		1	1				2					1		2			2	E					10	1	32		
59	Nesins, Natasha	Florist	May-07			1	1		1	1					A	1	1					1	1				1	1		1	1	5	7	5	
60	Nguyen, Vinh	Investor	Oct-06			1		E																		2				1	1	4	1	10	
61	Olsen, Karen	Mold Inspector	May-05			1	2	2	1	4	2				6					8	1		1					2	1	6	29	8	66		
62	Pokorny, Norman	Attorney, Personal Injury				1	2	3		2	1				2	4	1			5				3		3		1	1	6	27	5	54		
63	Ponce, Art	Painting	Aug-06			4	5	3	1	5	3				E	1	3	5		E	3	1	1		1	4	E	1		1	4	21	25	40	
64	Reinicke, Dudley	Appliance Repair				1	6	1			1				1	1	1	E		1		1	1		1	2	3		1	1	4	2	14	15	37
65	Rojas, Jorge	Carpet Cleaning				1	3	2	1		4									2	2				1	2		2		2	A	2	6	18	25
66	Salanger, Charlie	Chiropractor				1	4		5	1	4				E	1	E	4	E	2	4		2		1	1	1	2		1	1	7	28	33	
67	Scavuzzo, Paul	Stock & Security Broker				2	1			1	1				1	2				2		2	1		2	1	1	1		1		15	4	52	
68	Silber Katz, Barbara	Attorney, Family Law				2		1							1	A				A	2	2				E		1	1	1	2	8	5	30	
69	Simpson, Barry	Simply Moving	Jun-07			A									1	1		5	E	A	2		4		3	2		3	1		1	1	6	18	6
70	Smith, Linda	Pet / House Sitter	Jan-04			2		1		A						E	1					2			1	1		2		1	2	10	3	35	
71	Swenson, Diane	Interior Designer	Apr-06			2		1		E					5	1				E	5	E			6				2		17	5	51		
72	Tomolo, Chad	Collection Agency	Nov.-06			2	1		1						3	1	1	2	E		1	2	1		1	1		3		1	1	12	10	27	
73	Van Dorn, Bobbi	Quick Dry Flood Services	May-06					A	1	3					E	4					2				6	2	3		1		A	3	17	8	51
74	Vargas, Cristina	Ana's Hair Design				2	3	3	8	4	6				E	1	1	1	E		8	10	2	5		2	5	2	3	2	7		26	49	75
75	Woodfill, Mike	Plumber	Sep-07																											2	3	2	3	2	2
76	Zavala, Vidal	Roofing - Replace, Repair, Etc.						A							1					2	2		1			1		1	2		4	6	14		
	SDRI Referral								2						1	1													1			0	5	0	
	VISITORS								2		2										2	1				2		1			1	9	3		
	Past Members																										4	2			2	4	4	4	
	TOTALS:			0	0	117	117	81	81	96	96	0	0	79	79	59	59	0	0	121	121	81	81	93	93	86	86	57	57	105	105	975	975	2872	

TD
R
45
28
55
71
510
25
20
2
38
19
20
23
1
8
10
33
21
31
55
0
85
11
18
21
21
11
27
38
32
11
2
38
20
151
93
19
27
15
88
38

52
25
38
9
5
1
0
23
21
16
32
13
12
40
14
39
66
16
17
9
25
35
57
37
55
128
14
15
20
17
17
40
25
128
3
13
11
22
5
2896